

The Network Way

Clients & Candidates



# the network way

the network way is how we live our brand, work with each other and with our clients and candidates, to make sure that our time and your time is always well spent

our framework for the network way consists of four elements:

Efficiency – what and why you do something

Planning – knowledge sharing and being well organised

Transparent Communication – open and honest, with good intention

Results – outcome, solution and time focused

we use this framework to help structure how we work with our clients and candidates and to ensure we focus on transparency, outcomes and quality experiences

# the network way - clients

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## We Give:

- ✓ Talent attraction and retention expertise
- ✓ Clear, transparent and direct communication
- ✓ Strong process management and results-focused execution
- ✓ Partnership, through sharing our experience, market knowledge and ideas

## We Need:

- ✓ Trust to deliver and advise on strategy against requirements
- ✓ Clear, transparent and timely communication
- ✓ Commitment to the timelines, candidates and the process
- ✓ Valued relationships based on strengthening our partnership with you

# the network way - candidates

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## We Give:

- ✓ Career and industry market knowledge
- ✓ Clear, transparent and honest communication
- ✓ Strong process management and results-focused execution
- ✓ Partnership, focused on sharing the best options and opportunities with you

## We Need:

- ✓ Recognition that we act and advise to help you grow
- ✓ Clear, transparent and honest communication
- ✓ Feedback on your current position and any changes
- ✓ Sharing your experiences as a candidate with your colleagues and employers